

# Raymond Nantel

**Managing Director, Nantel & Associates inc.**

Raymond Nantel is a seasoned professional with a rich history in the wine and spirits industry. He began his career in the 1980s with the Hiram Walker company, where he developed a deep understanding and passion for the business. His extensive experience in the sector continued to grow as he worked for E&J Gallo in the 1990s and as Vice-President of Philippe Dandurand Wines from 1994 to 1999. During this time, he played a vital role in building the agency into the largest national wines and spirits agency in Canada. From 1999 to 2010, Raymond worked for the Boisset Group, where he was instrumental in growing their European business and developing their U.S. brands across the United States and Canada. In 2010, Raymond founded Nantel & Associates Inc. which continues to maintain a relationship with the Boisset Family, while representing other suppliers from around the world and regional associations such as the Washington State Wine Commission and the Napa Valley Vintners.